

**Public Service Company of New Hampshire**  
**Migration of Customers To and From the Competitive Energy Supply Market**  
**2011 Report**  
**to the New Hampshire Public Utilities Commission**

|                    | Customers Receiving<br>Energy Service From the Competitive Market |   |   | Retail Sales                                     |  |   |   |
|--------------------|---|---|---|--|--|---|---|
|                    | (1)   | (2)   | (3)   | (4)  | (5)  | (6)   | (7)   |
|                    | Number of<br>Customers Not<br>Billed for PSNH's<br>Energy Service | Total<br>Kilowatt-hours<br>Delivered<br>(KWH) | Estimated Demand at the<br>Time of PSNH's System Peak<br>Reported to the ISO-NE<br>(KW) | Total<br>Customers<br>Taking Delivery<br>Service | % of Customers<br>Not Billed for PSNH's<br>Energy Service as a<br>% of Total Customers*<br>Col (1) / Col (4) | Total KWH<br>Delivered To All<br>Customers<br>(KWH) | %of Kilowatt-hours<br>Not Billed for PSNH's<br>Energy Service as a<br>% of Total KWH<br>Col (2) / Col (6) |
| <b>April</b>       |   |   |   |  |  |   |   |
| Residential        | 1,257   | 412,385                                       |   | 420,419  | 0.30%  | 249,383,657   | 0.17%   |
| Small C&I Rate G   | 8,408   | 33,172,190                                    |   | 73,290   | 11.47%   | 135,925,275   | 24.40%  |
| Medium C&I Rate GV | 797   | 88,737,717                                    |   | 1,421  | 56.09%   | 137,359,104   | 64.60%  |
| Large C&I Rate LG  | 89  | 95,200,504                                    |   | 114  | 78.07%   | 102,212,935   | 93.14%  |
| Lighting           | <u>147</u>  | <u>1,100,334</u>                              | <b>320,150</b>  | <u>1,063</u>                                     | <u>13.83%</u>  | <u>3,047,600</u>                                    | <u>36.10%</u>   |
| <b>Total</b>       | <b>10,698</b>   | <b>218,623,130</b>                            |   | <b>496,307</b>                                   | <b>2.16%</b>   | <b>627,928,571</b>                                  | <b>34.82%</b>   |
| <b>May</b>         |   |   |   |  |  |   |   |
| Residential        | 1,260   | 376,416                                       |   | 422,761  | 0.30%  | 211,501,362   | 0.18%   |
| Small C&I Rate G   | 8,817   | 31,827,298                                    |   | 73,605   | 11.98%   | 123,923,433   | 25.68%  |
| Medium C&I Rate GV | 795   | 83,633,000                                    |   | 1,419  | 56.03%   | 129,451,256   | 64.61%  |
| Large C&I Rate LG  | 88  | 85,146,701                                    |   | 112  | 78.57%   | 91,704,101  | 92.85%  |
| Lighting           | <u>175</u>  | <u>970,889</u>                                |   | <u>1,016</u>                                     | <u>17.22%</u>  | <u>2,578,129</u>                                    | <u>37.66%</u>   |
| <b>Total</b>       | <b>11,135</b>   | <b>201,954,304</b>                            | <b>422,025</b>  | <b>498,913</b>                                   | <b>2.23%</b>   | <b>559,158,281</b>                                  | <b>36.12%</b>   |
| <b>June</b>        |   |   |   |  |  |   |   |
| Residential        | 1,270   | 461,079                                       |   | 422,752  | 0.30%  | 239,405,235   | 0.19%   |
| Small C&I Rate G   | 8,867   | 35,974,269                                    |   | 73,730   | 12.03%   | 139,666,610   | 25.76%  |
| Medium C&I Rate GV | 802   | 94,288,450                                    |   | 1,418  | 56.56%   | 144,153,593   | 65.41%  |
| Large C&I Rate LG  | 91  | 111,975,377                                   |   | 116  | 78.45%   | 120,036,764   | 93.28%  |
| Lighting           | <u>177</u>  | <u>946,620</u>                                | <b>549,073</b>  | <u>1,016</u>                                     | <u>17.42%</u>  | <u>2,508,425</u>                                    | <u>37.74%</u>   |
| <b>Total</b>       | <b>11,207</b>   | <b>243,645,795</b>                            |   | <b>499,032</b>                                   | <b>2.25%</b>   | <b>645,770,627</b>                                  | <b>37.73%</b>   |

\*\*Total Customers" refers to all customers taking Delivery Service.